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Capacity

# The Power 100

# Power 100

Capacity

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**W**e're back again with *Capacity's* second annual Power 100 listing. As ever, this global index is made up of 100 of the most influential people in the wholesale carrier community. This year we're pleased to have received the highest number of submissions to date, showing just how many prominent names we have in this industry.

A special thank you to Verizon for sponsoring this year's edition, however *Capacity* would like to stress, that all those chosen in this listing was decided solely by our editorial team and had no input from any of our sponsors.

As always, the *Capacity* team had a difficult task in whittling down this list to only 100, as there many individuals worthy of this index. But we once again have ended up with is a nice mix of names from all corners of the wholesale telecommunications world.



**Hunter Newby**  
Partner  
1025Connect

Newby helped spearhead the American Tower acquisition of Colo ATL in 2019 — the first of its kind sale of a privately held neutral colocation and interconnection business to a publicly traded company. He continues to lead the development of the “Continental Edge” subsea cable model, meeting terrestrial fibre systems in neutral colocation and interconnection facilities.



**Andrew Schaap**  
CEO  
Aligned Energy

Schaap laser-focused the organisation to deliver solutions with industry-leading technology and adaptive infrastructure. His mission is to make data centre critical infrastructure smart and adaptive enough to continuously improve both its economic performance and environmental impact, delivering a noticeable business advantage for customers.



**Patrick Drahi**  
Founder and CEO  
Altice

Drahi began his professional career with the Philips Group in 1988 where he was in charge of international marketing (UK, Ireland, Scandinavia, Asia) in satellite and cable TV (DTH, CATV, MMDS). In 1993, he founded CMA, a consulting firm specialised in telecommunications and media. Drahi also founded two cable companies, Sud Câble Services and Médiaréseaux.



**Robert Kennedy**  
Director of Global Network Connectivity  
Amazon Web Services

Kennedy is responsible for the network that connects one of the largest cloud offerings on the planet together across the globe and to the wider Internet. He is also responsible for the end-to-end network - Engineering, Operations, and Scaling. His role also includes the responsibility of AWS software that monitors and manages the entire network.



**Alla Goldner**  
Director of technology, Strategy & Standardisation  
Amdocs

Goldner leads Amdocs Open Network's Technology, Strategy and Standardisation area, and Amdocs 5G, Edge, ONAP related activities, in particular. Goldner is the chair of ONAP Use-Case Subcommittee, and also leads all ONAP activities and internal decision-making at Amdocs where her responsibilities include defining and implementing Amdocs' ONAP strategy.



**Daniel Hajji Aboumrads**  
CEO  
America Movil

Aboumrads has been at the head of six different companies and presently holds the position of Chief Executive Officer & Executive Director at America Movil SAB de CV and Chairman at Claro SA and Chief Executive Officer at Radiomovil Dipsa SA de CV. Prior to this, he was Chairman at Telmex Internacional SA de CV.



**Peter van Burgel**  
CEO  
AMS-IX

Van Burgel joined AMS-IX in 2018 from Westcon, a global value-added technology company where he was responsible for driving digital transformation. As CEO, Van Burgel executes the company's renewed strategy and continues to ensure that the company maintains its role at the core of the internet, and has been a driving force behind business transformation initiatives.



**Antonio Nunes**  
CEO  
Angola Cables

Nunes has been the CEO of Angola Cables since its establishment and has over 13 years' experience in telecommunications. Coming from UNITEL, the largest mobile phone operator Angolan, he coordinated the development of access networks (2G and 3G), and transmission (microwave and fibre optics), as well as the infrastructure associated with them.



**Nigel Bayliff**  
CEO  
Aqua Comms

Bayliff joined Aqua Comms in October 2016, having previously provided consultancy services to global telecoms companies through SIN Medida Limited, a business he established in 2008. He also served as Vice-Chairman of the joint United Nations agencies task force that looked at providing disaster relief and climate information from the global web of undersea cables.



**Mahesh Jaishankar**  
CEO  
Arc Solutions

Jaishankar built the team and launched Arc Solutions, with a mission to simplify intra-regional connectivity in the Middle East. He assembled a team made up of experts in networking and navigating the market in the Middle East with a track record of success in serving local and global businesses. Arc's vision is to create a highly interconnected Middle Eastern market.

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**Christopher Roy***Vice President - Global Wholesale Solutions and Partner Exchange*  
**AT&T**

Since assuming leadership in March 2019, Roy has been instrumental in driving the industry forward with strong partnerships with carriers throughout the world. Roy and his team developed a strategy to assist carriers in utilising the FirstNet network, built by AT&T in late 2019, allowing wholesale providers to deliver mobile solutions to end users.

**Ajay Chitkara***CEO*  
**Bharti Airtel Ltd**

Chitkara leads Airtel Business, the enterprise segment of Bharti Airtel Limited, which has global network across USA, Europe, Africa, Middle East, Asia-Pacific, India and SAARC regions. He ensures strategically located submarine cables and satellite network run across 360,000+ Rkms across 50 countries and five continents, delivering 360-degree digital transformation.

**Mikael Schachne***VP Mobility and IoT Business & CMO*  
**BICS**

In his 19-year tenure at BICS, Schachne has led the successful product development and management of new international mobile data services such as Signalling, GPRS Roaming eXchange, SMS and MMS Hubbing, Instant Roaming and Open Connectivity Roaming Hubbing – solutions which over one billion subscribers now rely on. He now heads BICS' Mobility and IoT business at BICS.

**Ivan Landen***CEO*  
**Blue Wireless**

Landen has made a significant impact on the industry in how 4G/LTE is used in corporate WAN Access. Under Ivan's leadership, Blue Wireless has turned 4G/LTE Access into a reliable network access method for enterprises in Europe and Asia Pacific. He has built a global service provider with offices across Asia Pacific and Europe.

**Joe White***CTO*  
**Brightlink**

White has had a huge impact on Brightlink and its ability to stay ahead of technology trends. He launched the company's proprietary CPaaS, UCaaS and Business messaging platform that lead the industry in innovation, features and capabilities. He also positioned Brightlink and its nationwide voice and IP network to be on the forefront of technology.

**Joseph Goodyer***Managing Director Americas*  
**Brodynt Global**

Since joining GTT in 2009, to CMC Networks in 2015 and most recently Brodynt, Goodyer has been focussed on driving change in the telecoms industry. He has also been successful in expanding international telecom network service providers operations into to new customer verticals in new countries, which continues to grow.

**Bas Burger***CEO*  
**BT Global Services**

Burger has been an executive at BT in a variety of roles since 2008. Throughout his career and under his leadership in Europe, Latin America and the United States, he has overseen the digitization and innovation of complex organisations. He is a contributor to the World Economic Forum and the Committee for Economic Development.

**Ricardo Olloqui***President*  
**BTS**

Olloqui is President and Co-Founder of Business Telecommunications Services, a privately own company that started operations in the telecom industry over 25 years ago. His vision is based on anticipating changes and advancements in the telecoms market. He is involved in numerous charitable organisations such as the Olloqui Family Foundation.

**Chris Coles***CCO of B2B and Networks/Wholesale*  
**C&W Communications**

Coles is responsible for improving market penetration, pricing, proposition development as well as cost-effective customer acquisition and retention across all C&W's markets. His experience ranges from start-ups to multi-national corporations, across voice/data/video, and in both service providers and technology vendors. Coles was previously CEO of two different venture capital backed start-ups.

**Abraham Smeke***SVP Carrier Services*  
**C3ntro Telecom**

Smeke has played a key role in helping some of Mexico and Latin America's biggest operators and MNO's consolidate their markets. Through various strategies that Smeke and his team implemented, these operators have seen their revenues increase. He has been working with his colleagues to create sustainable growth for companies and the countries they are based in.



**Louisa Gregory**  
CEO  
CBAN

Named CEO of the Communications Business Automation Network (CBAN) earlier in April 2020, Gregory previously served as chief of staff at Colt Technology Services. Initiated by the ITW Global Leaders' Forum in 2018 CBAN, under Gregory's leadership, aims to enable automated settlement practices for the ICT service provider industry.



**Gabriel Holgado**  
VP Wholesale and Global Accounts -LATAM  
CenturyLink

Holgado is credited with being a key resource for the landing and turn-up operation of the South America Crossing in year 2000 dramatically improving the connectivity to several countries in Latin America while enabling new entrants to access international services. He has recently appointed to lead the Mexico expansion project for CenturyLink.



**Oliver Jones**  
CEO  
Chayora Holdings

While many international organisations find data centre operations in China very challenging, Jones led, and with his two co-founders, propelled Chayora from zero to now having developed all necessary relationships, licences and infrastructure to be able to develop and operate hyperscale campuses for customers in China at scale.



**Dr Li Feng**  
Chairman and CEO  
China Mobile International

Feng has served as chairman and CEO of China Mobile International since August 2016 and is responsible for overall management of the company. He has held the role of chairman & general manager of China Mobile Group Jiangxi Co as well as deputy general manager of China Mobile Group Yunnan Co.



**Joe Han**  
EVP  
China Telecom Global

Han is executive vice president of China Telecom Global his role is to be responsible for global sales, solution development and innovation business. A regular speaker at various telecoms conferences, he is regarded as a thought-leader in the space. The company partnered INCE earlier this year to deliver global IoT connectivity.



**Alex Ju**  
Founder and CEO  
Chindata

An advocator of next gen hyperscale digital infrastructure, Ju has developed 1,000+MW data centre campus, with total investment exceeding \$10 billion. A staunch advocate of zero carbonism he has led Chindata to become the first Chinese digital infrastructure company to have 100% renewable energy use as a strategic objective.

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**Jamie Jefferies**  
Vice President and General Manager of Europe, Middle East and Africa  
Ciena

Jefferies has not only spearheaded Ciena's significant growth across EMEA, but he is a creative and supportive leader that encourages innovation and driving creativity throughout every level of the company. Jefferies was crucial in strengthening Ciena's partnership with BT and is a key driver in supporting BT's vision to be "the number one network".



**Marisa Trisolino**  
CEO  
CMC Networks

Trisolino is described as having driven advanced technology and innovative ways for the continent of Africa to adopt software-defined transformation technologies in SD-WAN and cloud-based offerings. As such her work has enabled the African continent to realise true digital transformation via C-RAN.



**Keri Gilder**  
CEO  
Colt Technology Services

Gilder joined Colt in November 2018 from Ciena, where she was VP and general manager for EMEA. She has built a reputation as a leader and respected consultant throughout her career as an engineer and network architect and has motivated women at all levels and in all disciplines.



**Raul Martynek**  
CEO  
DataBank

Martynek joined DataBank as CEO in June 2017. He is a 20-year industry veteran, having been a senior advisor for Digital Bridge, and before that CEO at New Jersey-based data centre and managed services operator Net Access. A decade ago he was chief restructuring officer of Smart Telecom in Dublin.



**Arthur Valhuerdi**  
SVP of Operations  
Datagryd Data Centers

Valhuerdi, who joined Datagryd in 2011, has over 28 years of management experience in telecoms and data centres. He was VP of engineering for Zayo Colocation, VP of infrastructure for FiberNet Telecom Group, and previously held various engineering and construction management positions within Bell Atlantic.



**Ivo Ivanov**  
CEO of DE-CIX International and Chief Operating Officer  
DE-CIX

In 2019, Ivanov oversaw DE-CIX's entry into South East Asia with the launch of its operations in Malaysia. This was followed by the opening of new internet exchange in Singapore a few months later. Earlier this year, he also led the company's launch of an interconnection peering PoP at NJFX earlier this year.



**Rolf Nafziger**  
SVP  
Deutsche Telekom Global Carrier

SVP of Deutsche Telekom Global Carrier since October 2018, Nafziger has been with the Deutsche Telekom group for 20 years. A customer-oriented, international leader, he has a strong track record in B2B and B2C business and a focus on marketing, international sales, global wholesale, pricing, portfolio management and strategy.



**Marc Ganzi**  
CEO  
Digital Colony

Colony Capital and Digital Bridge merged to form Digital Colony, whose major investment this year was its \$14 billion joint takeover of Zayo with Sweden's EQT. Earlier he was the founder in 2003 and CEO of Global Tower Partners, was the largest privately-owned tower company at the time of its sale to American Tower in 2013 for \$4.8 billion.



**Chris Sharp**  
CTO  
Digital Realty

With a career spanning 20 years, Sharp was previously head of cloud innovation at Equinix where led the development of innovative cloud services solutions. While at Digital Realty, Sharp has led the expansion of the company's products and services. Recently, he oversaw expanded access to IBM Cloud in Australia.



**John Melick III**  
Co founder and chairman  
Djibouti Data Center

Melick co-founded of Djibouti Data Center in 2012, as is the first Tier 3 carrier-neutral data centre ecosystem in east Africa with direct access to all major international and regional fibre systems connecting Europe, the Middle East, and Asia markets. He has been involved for 25 years in growing technology companies in dynamic international markets.



**Abou Moustafa**  
Vice President - Enterprise Fixed, datamena and Broadcast Enterprise Business  
du

Moustafa is vice president, enterprise, fixed and Datamena at du, having earlier been VP of managed services and business solutions. He has also worked at Vodafone, as head of international sales at Vodafone Global Enterprise for Africa and Middle East. He has led du's ICT commercial, broadcast and Datamena across the MENA region.



**Randy Brouckman**  
CEO  
EdgeConneX

Brouckman has over 30 years of experience in telecommunications, software and data centers. Prior to leading EdgeConneX, he was a partner and entrepreneur in residence at TDF Ventures. He has been CTO, COO and CEO at several successful public and private enterprises, including BSG Clearing Solutions, Telispark, Wireless World Solutions and Iridium.



**Philippe Dumont**  
CEO  
EllaLink

Dumont has over 20 years of international experience in the telecoms industry on the supplier and customer side, as well as working closely with private equity and infrastructure funds. Prior to his involvement in the project as CEO of the holding company EulaLink, he was the president and CEO of Alcatel Lucent Submarine Networks.



**Bevan Slattery**  
Founder  
Entrepreneur

SubPartners, Megaport, Superloop to name a few, were all founded, nurtured cultivated by Bevan Slattery. A native of Australia Slattery continues to act as chairman for a number of the companies to help to build, using his vast knowledge-base to help these business grow. "The common theme is that I love infrastructure businesses that support the growth of the internet," said Slattery to Capacity.



**Michel Robert**  
CEO  
Epsilon

Robert has been recently appointed CEO of Epsilon where he works with the senior leadership team to develop and execute the company's growth strategy in key markets and industry verticals. With a strong background in data centres, he is now at the forefront of one of the world's largest cloud-centric global connectivity and communications service providers.



**Sara Baack**  
Chief Product Officer  
Equinix

Baack, joined Equinix in 2012 and has previously served as chief marketing officer. In her position as chief product officer, she leads product marketing, management, development and engineering across core colocation and interconnection offerings, as well as overseeing the company's edge services portfolio.



**Ali Amiri**  
Chief carrier & wholesale officer  
Etisalat

As group chief carrier and wholesale officer, Amiri continues to lead the evolution and development of Etisalat's global service portfolio and network. Ali serves on the board of director on a couple of Etisalat's units / subsidiaries and was previously chairman of the GSM Arab World and as a member of the GSMA Executive Committee.



**Alex Goldblum**  
CEO  
Eurofiber

Goldblum has been with Eurofiber for over 14 years, with more than half of that time serving as CEO. He has played a crucial role in significantly expanding the business' activities in the Netherlands and Belgium with Eurofiber now accounting to the largest fiberoptic network in the Benelux.



**Brett Lindsey**  
President and CEO  
Everstream

Lindsey's leadership has guided Everstream on a growth trajectory not often experienced while meticulously cultivating a corporate culture where integrity, transparency and open communication are paramount. Of the many achievements, Lindsey's business acumen has facilitated three acquisitions in the past year - Arch Fiber Networks, LightBound and Rocket Fiber.



**Dan Rabinovitsj**  
VP of Connectivity  
Facebook

Rabinovitsj is responsible to helping billions of people get online. He is a fundamental part of Facebook's current plan to bring a further one billion people on the internet. Former COO for Ruckus Wireless, he helped lead the company through its \$1.5 billion acquisition by Brocade Communications, and subsequent sell-off to Arris International.



**Marc Dyman**  
Executive Vice President and Chief Revenue Officer  
FiberLight

Dyman, a wholesale telecom veteran, remains at the forefront of every major technology shift, creating solutions that bridge gaps. He has over the years delivered over \$1 billion run rates through clear business strategy implementations. Today, as network connectivity becomes key, Dyman's work with FiberLight remains ahead of wholesale, hyperscale and enterprise demands.



**Eduardo Falzoni**  
CEO  
GlobeNet

Falzoni has been instrumental in GlobeNet's evolution of its core Network and Capacity services into a fresh, compelling portfolio of service offerings including IP, IaaS and Security solutions. This has involved substantial investments that will both propel the company into an increasingly profitable future and solidify GlobeNet's standing at the forefront of connectivity solutions, stability and customer commitment.



**Michael Francois**  
Technology lead manager of global network infrastructure, EMEA  
Google Cloud

Francois currently works the on global network infrastructure development at Google, which includes cloud computing, undersea fibre, terrestrial fibre, network planning & engineering, data centres, colocation, peering, streaming, content distribution and global latency optimisation. A networking executive since 1987, Francois is leading Google's future networking projects in the EMEA region.



**Stephanie Lynch-Habib**  
CMO  
GSMA

A business executive with nearly 25 years of experience in the tech industry, Lynch-Habib is a driving force for the whole of the telecommunications industry serving as CMO at the GSMA which represents the interests of mobile operators worldwide, uniting more than 750 operators with almost 400 companies in the broader mobile ecosystem.

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**Rick Calder**  
*President and CEO*  
**GTT**

Calder has led GTT through an extensive period of acquisitions and growth. In 2018 alone, the company completed the acquisitions of Custom Connect, Interoute, Accelerated Connections (ACI) and Access Point. Despite the large spend, the company still managed to bring in approximately \$1 billion in annualised revenues for 2018 and more than \$1.7 billion in 2019.



**Cengiz Oztelcan**  
*Chief Executive Officer*  
**Gulf Bridge International (GBI)**

Oztelcan's thoughts on digital transformation and the simplification of networking have established him as an agent of change within GBI and someone who pushes the conversation forward at an industry level. He takes an active role in the success of every department, which has led to a successful company transformation including an improved company strategy, network improvements, and significant opex/capex savings.



**Andrew Wing Pong Kwok**  
*Chief Executive Officer*  
**HGC Global Communications Limited**

Apart from leading HGC to continue its 25-year history of advancing technology in Hong Kong and overseas, Kwok has gone even further this year for the telecommunications industry and the community, pushing telecom innovations and cooperation forward. He has spearheaded new acquisitions, advancements in digitalisation and an increase in actions towards corporate social responsibility.



**Mike Constable**  
*CEO and board director*  
**Huawei Marine Networks**

Constable began his career at ASN in 1994 as a project commercial manager before moving to Global Crossing in 1999. Before joining Huawei Marine, he held the position of corporate development director at Global Crossing before the company joined forces with Huawei to create Huawei Marine. Since joining the company in 2014 he has been at the helm of approximately 13 new cable builds and 14 upgrades.



**Celine Gregoire**  
*SVP Marketing and Voice Product*  
**iBasis**

Since joining Tofane Global and then iBASIS, Gregoire has spearheaded critical initiatives to advance her organisation and the industry at large. The past year, she delivered one of the most transformational rebrands, relaunch, and commercial acceleration in the industry. She is acknowledged in the industry for her dynamic engagement and commitment to delivering extraordinary outcomes.



**Elias Melky**  
*Chairman*  
**ICS International Carrier Services**

Described by colleagues as a fast thinker and good business owner, Melky is known for driving his team and customers to success through fruitful relationships and business prospects. An influencer with good communication skills, Melky is today at the helm of ICS International Carrier Services Inc. providing voice, value-added services and LTE Roaming for mobile operators.



**Andres Sanchez**  
*Chief Operations Officer & Managing Partner*  
**Identidad Technologies**

Sanchez is the force behind Identidad's push to develop and deliver value added carrier grade services such as fraud detection, traffic visibility and monitoring services for voice, SMS and IoT. His leadership in increasing quality standards and implementing governance across the Americas and Caribbean combined with his collaboration with key players has led to a decrease in fraudulent and ghost traffic.



**Rupert Pearce**  
*CEO*  
**Inmarsat**

Pearce has been Inmarsat's chief executive officer since January 2012. He joined Inmarsat in January 2005 as general counsel and senior vice president, Inmarsat Enterprises. Previously, Rupert was a partner in Atlas Venture and Linklaters. Inmarsat is currently in discussions over a \$3.3 billion takeover bid from a private equity-led consortium.



**Chandy Ghosh**  
*Chief Operating Officer & GM*  
**Inteliquent**

Ghosh is a results-oriented, high-energy, CJIS-certified global executive with proven leadership and Board skills. She has a consistent record of leading innovation strategy, transformation and M&A. Multi-industry Corporate as well as Big-5 Consulting background. She also has global experience successfully leading large teams in multiple countries/continents.



**Steve Spengler**  
*CEO*  
**Intelsat**

Spengler has more than 30 years' experience across media, broadband, government, and internet. As CEO of the world's largest satellite services provider, Spengler has driven a \$2 billion investment in the ground-breaking Intelsat Epic high-throughput satellite network; a series of strategic equity investments to catalyse satellite innovations; and the establishment of the C-Band Alliance.



**Nic Rudnick**  
CEO  
Liquid Telecom

Rudnick has built Liquid Telecom into the largest wholesale operator in Africa, with eight Global Carrier Awards and a 70,000km network serving the world's largest MNOs, regional ISPs, government and enterprises. An advocate for open access and the human right to communicate, Rudnick is committed to providing the connectivity and cloud-based technologies necessary to building Africa's digital future.



**Funke Opeke**  
CEO  
MainOne

An engineer and former Verizon executive, Opeke returned to her native Nigeria from the US in 2005 with the intention of fixing its connectivity problems. In 2008 she established MainOne and raised US\$240 million in funding to lay 4,400 miles of fibre optic cable. Thanks to her work, Nigeria's internet today is an established and growing economic force.



**Pascal Menezes**  
CTO  
MEF

Menezes is a technology thought leader, sales evangelist, product manager and seasoned IP architect with decades of experience in internetworking, next-generation information systems, and communication architectures. He is a former principal from Microsoft Skype for Business Global Carrier Group, the founder of five start-ups, and author of four patents with an 25 additional pending.



**Vincent English**  
CEO  
Megaport

With 15 years of finance and operations experience, since joining Megaport in 2016 English has held the positions of CFO, COO and CEO. Prior to joining Megaport, he served as CFO for Digicel Group where he managed financial operations in global markets and drove several acquisitions for mobile businesses and TV operations.



**Frank Rey**  
Senior director of global network infrastructure  
Microsoft

Rey was promoted to his current position in March after seven years with Microsoft, during which he most recently headed the company's acquisition strategy for all network and IP/CDN services, as well as leading the strategic acquisitions for its global network. Prior to joining Microsoft, Rey was VP of capacity management at Hibernia Networks.



**Frederic Schepens**  
CEO  
MTN GlobalConnect

In less than three years Schepens has built the new wholesale branch of MTN Group to become an award-winning operation with an entrepreneurial mindset. A believer that everybody deserves the benefit of a modern, connected life, Schepens says that ubiquity is key, and that mobile phones or future devices will continuously change the way that people interact.



**Dave Temkin**  
VP of networks  
Netflix

Temkin first joined Netflix as network engineering manager in 2008. He rejoined as director of global networks in 2011 and has since led his team to build the Open Connect Network infrastructure to serve streaming video to over 80 million customers. Today, Temkin oversees teams responsible for design, deployment, and operations of all elements of networking.



**Luciano Salata**  
President and co-founder  
Neutrona Networks

Over the last eight years, Salata has led Neutrona Networks to re-write the rules of LATAM telecoms and has increased revenue seven-fold in seven years. Further, he launched Neutrona's enterprise division and forged relationships with the likes of AWS, Microsoft, Google, Cisco and Citrix. With 60,000km of fibre connecting the Americas, Neutrona Networks has won several Global Carrier Awards.



**Felix Seda**  
General manager  
NJFX

Among his achievements, Seda managed the DE-CIX PoP project at the NJFX cable landing station, creating a cross-continental triangle between North America, South America and Europe. He played a major role in bringing Telenor into NJFX – one of the first operators to take advantage of the Nordic Gateway – and actively encourages young people to join the industry.



**Michael Wheeler**  
EVP of global IP network  
NTT

Wheeler has helped transform his business unit at NTT into one of the leading wholesale IP service providers and was a key force on the transition team that united more than 20 companies within NTT with combined revenues of US\$ 11 billion. In the last 10 years Wheeler has driven his division into more than 20 new international markets.



**Emmanuel Rochas**  
CEO  
Orange International Carriers

Rochas took the reigns as CEO of Orange International Carriers in 2019, taking responsibility for managing international connectivity and transmission services for wholesale voice, mobile, internet and security services. An experienced director, he worked in the French public sector from 2000 to 2005 before joining the Orange in 2006.



**Marc Halbfinger**  
CEO  
PCCW Global

Halbfinger's vision and leadership is actively transforming PCCW Global from a telecoms carrier into a company with digital technology at its core, enabling the company to respond more effectively to market conditions. In addition to his roles within PCCW Global and the HKT Group, Marc is also the chairman of the Global Leaders Forum and the ITW Founders Council.



**Drew Bernstein**  
General manager  
PLD International

With a track record of producing and managing the implementation of new business solutions, Bernstein holds more than 20 years' experience in the industry and, since joining PLD in 2016, has led the firm to develop a steady increase on both revenue and profit. Prior to that he founded and led Keku for more than six years.



**Rangu Salgame**  
Chairman, CEO and co-founder  
Princeton Digital Group

Since co-founding PDG in 2018 Salgame has established internet infrastructure operations across China, Singapore, India and Indonesia, adopting a unique three-pronged investment strategy for hyperscalers and enterprises to thrive amidst market complexities. Rangu views policymaking as a force for change and is a member of the Foreign Policy Leadership Council at Brookings Institute.



**Yvonne Wassenaar**  
CEO  
Puppet

For more than 25 years Wassenaar has scaled companies and driven enterprise transformation through technology. Prior to joining Puppet she served as CEO of Airware, CIO at New Relic, and held multiple leadership roles at VMware and Accenture. At Puppet she is focused on expanding the product portfolio to deliver "pervasive automation in an increasingly hybrid world".



**Vineet Nigam**  
Head - international business and strategy  
Reliance Jio InfoComm

Known for his team leadership and expertise, Nigam has more than 25 years' experience in greenfield projects for major telecom carriers, both in fixed access as well as international business. He has held his current position for more than seven years and before that spent four years with Reliance Globalcom and five years with Reliance Infocomm.



**Federico Protto**  
CEO  
Retelit

Since his appointment in 2015, Protto has leveraged 20 years in management to bring Retelit back into the black. In 2018 when appointed to a new three-year term as CEO, he unveiled an M&A strategy that has so far seen the acquisitions of PA Group (€60 million, 2019) and Brennercom (€52 million, 2020) and a minority stake in MIX.



**Natalia Kryuchkova**  
VP of carrier business  
Rostelecom

In less than 15 years Kryuchkova has held the positions of wholesale carrier manager, national account manager and head of national carrier business department, during which she took responsibility for relationships with all international and national carriers in voice and data services. She joined the C-suite in 2018 as VP for carrier business and sales.



**Caroline de Vos**  
Co-founder and COO  
SatADSL

An award-winning executive and a Global Women in Telco and Tech Winner, de Vos co-founded SatADSL in 2010, providing VSAT and secure private networks via satellite worldwide. She specialises in public relations, operations, HR, logistics and project management, however, her background is in astrophysics and she previously worked at the European Space Agency as a candidate astronaut.



**Abdullah Alsamhan**  
General manager of international cables management  
stc

A central figure in the submarine cable industry in the Middle East, Alsamhan was appointed in 2013 as the general manager of international cable systems management for stc's wholesale business unit. In addition, he has held the position of chairman of the SEA-ME-WE 5 subsea cable system and its sister cable SEA-ME-WE 4.



**Larry Schwartz**  
Chairman and CEO  
Seaborn Networks

During 2020, Schwartz Larry was chosen to serve as the US chair of the Tech, Telecom & Space Committee of the US-Brazil CEO Forum. In addition, notwithstanding the challenging macroeconomic environment, he has led the company through its most successful quarter to date and the roll out of new product sets.



**Avner Papouchado**  
Founder and CEO  
ServerFarm

An industry veteran with 25 years' experience and strategic approach of combining real estate investments with data centre and IT management, has helped service providers and enterprises worldwide maximise their infrastructure efficiencies. Under his leadership, ServerFarm completed its strategic acquisition of a 194,000 square foot data centre in Amsterdam and its acquisition of UK-based 5NINES Global Holding.



**Gwynne Shotwell**  
President and COO  
SpaceX

Shotwell joined SpaceX in 2002 as vice president of business development and a member of its board of directors. During her tenure, the company has launched satellites with the likes of Intelsat and Kepler, and its Starlink satellite broadband project just completed the seventh launch, bringing its total satellites in orbit to 422 in April 2020.



**Mario Di Mauro**  
Chief executive officer  
Sparkle

One year since being named new CEO of Sparkle, Di Mauro has overseen the launch of the company's BlueMed cable that comes into service in 2021. Additionally, Sparkle has begun construction of Nibble, a new ultra-long-haul photonic backbone which will digitally connect Sicily with the major PoPs and data centres in Europe.



**Adel Hamed**  
Managing director and CEO  
Telecom Egypt

Hamed has been at the helm of Telecom Egypt since January 2019. Prior to his promotion he served as chief international and wholesale officer since 2017. During his time as CEO, the company was a named landing party for the PEACE cable in Egypt, an enterprise MoU with Juniper Networks and cloud collaboration with Microsoft.



**Juan Carlos Bernal**  
CEO of international wholesale business  
Telefónica

Bernal is widely regarded as thought-leader in the wholesale telecoms sector. A member of the ITW Global Leaders Forum, Bernal has led the business division to reach revenues of €2.4 million for Q4 2019 up 3.6% YoY and €9.5 million for the full year, driven by digital services such as cloud, IoT/big data and security.



**Oliver Camplin-Warner**  
International CEO  
Telstra

As Telstra's International CEO, Oliver is responsible for wholesale and enterprise sales and services in more than 20 countries across Asia-Pacific, EMEA and the Americas. In the past twelve months, Telstra has partnered with Equinix multicloud connectivity and entered into an agreement to become a member of the GSMA Multi-access Edge Computing initiative.



**Mario Martín**  
CEO  
Telxius

In 2019 Martín expressed his decision to focus on commercialising the company's assets and building relationships with OTTs. In keeping with this, earlier this year Telxius entered a partnership with Orange to collaborate in Europe and the US on backhaul extensions for the Dunant cable, a private Google cable system.



**Anthony Rossabi**  
Executive vice president and chief revenue officer  
TierPoint

Blending legal, commercial and technical expertise with extensive industry experience, Rossabi has been cited as one of the forces behind the rise of Tierpoint over the last several years. Thanks to his input the company has transitioned to the 'upper echelon of data centre providers through his deep connections throughout the industry'.



**Mike Sievert**  
President and CEO  
T-Mobile US

Sievert assumes the role as president and CEO of T-Mobile from John Legere, weeks after the company closed its \$26 billion merger with Sprint. He previously served as T-Mobile's chief marketing officer, chief operating officer and a board director and his work during this time contributed to his being chosen as Legere's successor.

Capacity



**Alexandre Pèbureau**  
*Founder and CEO*  
**Tofane Global**

A 25-year veteran, Pèbureau has worked for such companies as Orange Carriers, Maroc Telecom and Bolloré. In addition, Pèbureau also created and chaired ITW Founders' council, now the GLF. Earlier this year, Tofane, under Pèbureau's leadership, acquired the international carrier business of Portuguese operator NOS for an undisclosed amount.



**Andrei Elefant**  
*CPO*  
**Tomia**

Appointed Tomia's chief product officer in 2019, Elefant has more than 20 years' experience in the sector. Elefant has been tasked with supporting the company as it attempts to strengthen its portfolio of solutions to address current industry developments and challenges including the introduction of 5G, blockchain and IoT technologies.



**Sükrü Kutlu**  
*CEO*  
**Türk Telekom International**

Kutlu has been CEO of Türk Telekom International since 2019. He previously served as human resources, regulation and support assistant general manager. Since his appointment TTI has entered into a long-term service agreement with PCCW Global for provision of SD-WAN services. The company also won Best Wholesale Sales Team Award at the 2019 GCAs.



**Iñigo García del Cerro**  
*Chief executive officer*  
**Ufinet**

Under García del Cerro's leadership Ufinet has grown its revenues from \$104.2 million in 2016 to \$233.3 million in 2019. More recently he has refocused the company's attention to opportunities in fibre to the home and small cell towers, which García del Cerro and his team are hard at work developing solutions.



**Sureel Choksi**  
*President and CEO*  
**Vantage Data Centers**

His diverse background as a CFO, GM, CMO, and private equity operating executive gives Choksi a unique perspective in his position at Vantage Data Centers. During 2019 Vantage added 41MW of IT capacity on new and existing North American campuses. Choksi also oversaw international expansion into two markets in Canada and five markets in Europe.



**Eric Cevis**  
*President*  
**Verizon Partner Solutions**

Cevis has been credited with building Verizon Partner Solutions to be a customer-centric organisation firstly by re-organising the unit into strategic focused areas called Centers of Excellence. An active participant in industry organisations including MEF and the GLF he also serves as keynote speaker at several industry events annually.



**Alex Gellman**  
*CEO*  
**Vertical Bridge**

Co-founded in 2014, Gellman has led Vertical Bridge through over 250 acquisitions, resulting in a portfolio of 269,000+ communications infrastructure sites for carriers to deploy their networks on. Between 2018 and 2019, he grew Vertical Bridge revenues at a rate in the upper teens and oversaw the build of 700 macro towers over the past six years.



**Matt Brown**  
*VP of product*  
**Voxbone**

Brown led the development and launch of Voxbone's Enterprise platform in February 2019. The product now powers 60% of Gartner Leaders across the main Magic Quadrants for cloud comms. He also pushed to enable cross-platform interoperability, partnering with industry leaders like Genesys (Pure Cloud) and Zoom (Zoom Phone) to enable a seamless experience for end-to-end cloud communications



**Joseph Scattareggia**  
*EVP of wholesale*  
**Windstream Communications**

Despite a tumultuous 12 months, Scattareggia is credited with continuing to recognise the needs of his customer base and providing solutions unique from the rest of the wholesale space. He was central to the launch of the company's Pacific Northwest Route, its record setting 5.7Tb wavelength deal and also to Windstream securing first national provider status at Virginia Beach.



**Chris Wood**  
*Chief executive officer*  
**WIOCC**

Wood has grown WIOCC from an unknown start-up into Africa's first, truly hyperscale network infrastructure provider, widely recognised as Africa's carriers' carrier. The network connects 55,000km of terrestrial fibre to over 60,000km of submarine cable delivering between more than 550 locations across 30 African countries and key global financial and commercial centres.